

FINAL CONCEPT NOTE FOR THE THREE MBA PROGRAMMES OFFERED BY THE DEPARTMENT OF MANAGEMENT STUDIES

1. MBA – Programme Code: SMG
2. MBA (Telecom Management) – Programme Code: SMT
3. MBA (Technology Management – Programme Code: SMN

1. Master of Business Administration (MBA)

Department of Management Studies

Programme Code: SMG

Objective of the programme: To develop responsible business leaders through flexible, values-based management education, interpersonal and quantitative management skills.

The overall credits structure

Programme Core (PC)

Category	Programme Core PC (Total 36 Credits)		Streamed Electives SE (Total 12 Credits)		Non-credit Core NC	Programme Electives PE	Total
	Common Core CC	Unique Core UC	Analytical Skills Set AS	People Skills Set PS			
Credits	30	6	6	6	3	24	72

Programme Core consists of Common Core (CC) courses and Unique Core (UC) courses. The total credits of Programme Core would be 36.

	L-T-P	Credits
*SML705 HRM Systems	1.5-0-0	1.5
**SML706 Business Laws	2-0-2	3
*SML707 Management Accounting	3-0-0	3
*SML708 Financial Management	3-0-0	3
*SML709 Business Research Methods	1.5-0-0	1.5
*SML711 Strategic Management	3-0-0	3
*SML712 Ethics & Value Based Leadership	1.5-0-0	1.5
*SML713 Information Systems Management	2-0-2	3
*SML720 Macroeconomic Environment of Business	3-0-0	3
SML745 Operations Management	3-0-0	3
SML760 Marketing Management	2-0-2	3
*SML780 Managerial Economics	1.5-0-0	1.5
SMD890 Major Project (Unique Core)	0-0-12	6

Notes:

The UC will include the major project which would focus on a research driven application of skills acquired in a particular functional area, through the programme.

* These are new courses which have been designed and/or modified as a part of the curriculum review.

** SML706 was initially an elective, SML887. This course's content is the same, only the number has been changed to now reflect a core course.

Total PC

27-0-18

36

Streamed Electives (SE)

Streamed Electives consist of Analytical Skills (AS) Set and People Skills (PS) Set. The total credits of Streamed Electives would be 12 – 6 from AS and 6 from PS.

a) Analytical Skills (AS) Set

A student must fulfill the requirement of 6 credits. Any credits acquired over and above the required credits would be counted towards the Programme Electives.

	L-T-P	Credits
*SML719 Statistics for Management	2-1-0	3
*SML721 Econometrics	2-1-0	3
SML740 Quantitative Methods in Management	3-0-0	3
MAL732 Financial Mathematics	3-1-0	4

** These are new courses which have been designed and/or modified as a part of the curriculum review.*

b) People Skills (PS) Set

A student must fulfill the requirement of 6 credits. Any credits acquired over and above required credits would be counted towards the Programme Electives.

	L-T-P	Credits
SML710 Creative Problem Solving	2-0-2	3
*SML724 Communication Skills	1-0-1	1.5
*SML725 Negotiation Skills & Strategies	1-0-1	1.5
*SML727 Interpersonal Behavior & Team Dynamics	1-0-1	1.5
*SML729 Individual Behavior in Organization	1.5-0-0	1.5
*SML730 Managing With Power	1.5-0-0	1.5
*SML731 Developing Self Awareness	1-0-1	1.5

** These are new courses which have been designed and/or modified as a part of the curriculum review.*

Non-credit Core (NC)

	L-T-P	Credits
SMT893 Corporate Sector Attachment	0-0-4	2
*SMT894 Social Sector Attachment	0-0-2	1

** This is a new course which has been designed as a part of the curriculum review.*

Programme Electives (PE)

A student must fulfill the requirement of 24 credits. Electives can be chosen, depending on the interest of the student, from a basket of courses, viz.,

	L-T-P	Credits
SML716 Fundamentals of Management Systems	3-0-0	3
*SML717 Business Systems Analysis & Design	2-0-2	3
SML811 Management Control Systems	3-0-0	3
SML802 Management of Intellectual Property Rights	3-0-0	3

	L-T-P	Credits
SML835 Labor Legislation and Industrial Relations	2-0-2	3
SML704 Science & Technology Policy Systems	3-0-0	3
SML801 Technology Forecasting & Assessment	2-0-2	3
SML803 Technical Entrepreneurship	3-0-0	3
*SML806 Mergers & Acquisitions	3-0-0	3
*SML807 Selected Topics in Strategic Management	1-0-0	1
*SML808 Systems Thinking	3-0-0	3
SML812 Flexible Systems Management	2-0-2	3
SML813 Systems Methodology for Management	2-0-2	3
SML817 Systems Waste & Sustainability	2-0-2	3
SML819 Business Process Re-engineering	2-0-2	3
SML820 Global Business Environment	3-0-0	3
*SML821 Strategy Execution Excellence	3-0-0	3
SML 822 International Business	3-0-0	3
SML823 Strategic Change & Flexibility	2-0-2	3
SML 824 Policy Dynamics & Learning Organization	2-0-2	3
SML 825 Strategies in Functional Management	3-0-0	3
SML826 Business Ethics	3-0-0	3
SML827 International Competitiveness	3-0-0	3
SML828 Global Strategic Management	2-0-2	3
SML829 Current & Emerging Issues in Strategic Management	3-0-0	3
*SML851 Strategic Alliance	1.5-0-0	1.5
SML714 Organizational Dynamics and Environment	3-0-0	3
SML830 Organizational Structure and Processes	3-0-0	3
SML831 Management of Change	2-0-2	3
SML832 Managing Innovation for Organizational Effectiveness	3-0-0	3
SML833 Organizational Development	3-0-0	3
*SML834 Managing Diversity at Workplace	1.5-0-0	1.5
*SML836 International Human Resources Management	1.5-0-0	1.5
*SML837 Organization Theory	1.5-0-0	1.5
SML839 Current & Emerging Issues in Organizational Management	3-0-0	3
*SML804 Procurement Management	3-0-0	3
*SML805 Services Operations Management	3-0-0	3
SML715 Quality and Environment Management Systems	2-0-2	3
SML816 Total Quality Management	2-0-2	3
SML818 Industrial Waste Management	2-0-2	3
SML840 Manufacturing Strategy	3-0-0	3
*SML841 Supply Chain Analytics	3-0-0	3
*SML842 Supply Chain Modeling	3-0-0	3
SML843 Supply Chain Logistics Management	3-0-0	3
SML844 Systems Reliability, Safety and Maintenance Management	3-0-0	3
SML845 Total Project Systems Management	2-0-2	3
SML846 Total Productivity Management	3-0-0	3
*SML848 Applied Operations Research	3-0-0	3
SML849 Current & Emerging Issues in Manufacturing Management	3-0-0	3

	L-T-P	Credits
*SML809 Cyber Security: Managing Risks	3-0-0	3
*SML810 Advanced Data Mining for Business Decisions	1.5-0-0	1.5
*SML814 Data Visualization	1.5-0-0	1.5
SML815 Decision Support and Expert Systems	2-0-2	3
SML850 Management of Information Technology	3-0-0	3
SML852 Network System: Applications and Management	3-0-0	3
*SML853 Software Project Management	2-0-2	3
*SML854 Big Data Analytics & Data Science	1.5-0-0	1.5
*SML855 Electronic Commerce	2-0-2	3
SML856 Business Intelligence	3-0-0	3
*SML858 Business Process Management with IT	1.5-0-0	1.5
SML859 Current and Emerging Issues in IT Management	3-0-0	3
*SML868 Digital Research Methods	1.5-0-0	1.5
*SML876 Economics of Digital Business	1.5-0-0	1.5
*SML877 Electronic Government	1.5-0-0	1.5
*SML878 Electronic Payments	1.5-0-0	1.5
*SML882 Enterprise Cloud Computing	1.5-0-0	1.5
*SML883 ICT's, Development and Business	1.5-0-0	1.5
*SML884 Information System Strategy	1.5-0-0	1.5
*SML885 Digital Marketing-Analytics & Optimization	2-0-2	3
*SML886 IT Consulting & Practice	1.5-0-0	1.5
*SML887 Mobile Commerce	2-0-2	3
*SML888 Data Warehousing for Business Decisions	1.5-0-0	1.5
*SML891 Data Analytics using SPSS	1.5-0-0	1.5
*SML892 Predictive Analytics	1.5-0-0	1.5
*SML893 Public Policy Issues in the Information Age	1.5-0-0	1.5
*SML894 Social Media & Business Practices	1.5-0-0	1.5
SML861 Market Research	2-0-2	3
SML862 Product Management	3-0-0	3
SML863 Advertising and Sales Promotion Management	3-0-0	3
*SML864 Corporate Communication	2-0-2	3
SML865 Sales Management	2-0-2	3
SML866 International Marketing	3-0-0	3
SML867 Industrial Marketing Management	3-0-0	3
SML869 Current & Emerging Issues in Marketing	3-0-0	3
*SML870 Corporate Governance	1.5-0-0	1.5
*SML871 Banking and Financial Services	1.5-0-0	1.5
SML872 Working Capital Management	3-0-0	3
SML873 Security Analysis & Portfolio Management	3-0-0	3
*SML874 Indian Financial System	1.5-0-0	1.5
SML875 International Financial Management	3-0-0	3
SML879 Current & Emerging Issues in Finance	3-0-0	3
SML734 Management of Small & Medium Scale Industrial Enterprises	3-0-0	3
SML847 Advanced Methods for Management Research	2-0-2	3

	L-T-P	Credits
SML880 Selected Topics in Management Methodology	2-0-2	3
SML881 Management of Public Sector Enterprises in India	3-0-0	3
SML889 Current & Emerging Issues in Public Sector management	3-0-0	3
SML897 Consultancy Process & Skills	3-0-0	3
SML898 Consultancy Professional Practice	3-0-0	3
SML899 Current & Emerging Issues in Consultancy Management	3-0-0	3
*SML896 International Economic Policy	2-1-0	3

** These are new courses which have been designed and/or modified as a part of the curriculum review.*

MBA (Master of Business Administration) (SMG)

Sem.	Courses (Number, Abbreviated title, L-T-P, Credits)								Lecture Courses	Contact h/week				
										L	T	P	Total	Credits
1	SML707 Management Accounting (3-0-0) 3	SML720 Macroeconomic Environment Of Business (3-0-0) 3	SML760 Marketing Management (2-0-2) 3	SML713 Information Systems Management (2-0-2) 3	SML709 Business Research Methods (1.5-0-0) 1.5	SML712 Ethics & Values Based Leadership (1.5-0-0) 1.5	SE PS -1 SML724 Communication Skills (1-0-1) 1.5	SE AS-1 SML740 Quantitative Methods in Management (3-0-0) 3	8	17	0	5	22	19.5
2	SML708 Financial Management (3-0-0) 3	SML780 Managerial Economics (1.5-0-0) 1.5	SML705 HRM Systems (1.5-0-0) 1.5	SML745 Operations Management (3-0-0) 3	SML711 Strategic Management (3-0-0) 3	PE (3-0-0) 3	SE PS-2 (1.5-0-0) 1.5	SE AS-2 SML719 Statistics for Management (2-1-0) 3	8	18.5	1	0	19.5	19
Summer	SMT893 Corporate Sector Attachment													
3	SE PS-3 (1.5-0-0) 1.5	SE PS-4 (1.5-0-0) 1.5	SML706 Business Laws (2-0-2) 3	PE (Credits 9-12)										15-18
Winter	SMT894 Social Sector Attachment													
4	SMD890 Major project (0-0-12) 6	PE (Credits 9-12)												15-18

SE = Streamed Electives, AS = Analytical Skills Set, PS = People Skills Set, PE = Programme Electives

TOTAL=72

2. Master of Business Administration (Telecom Management)

Department of Management Studies

Programme Code: SMT

Objective of the programme: To develop responsible business leaders in the field of telecom management, through flexible, values-based management education, interpersonal and quantitative management skills.

The overall credits structure

Category	Programme Core (PC) (Total 36 credits)		Streamed Electives PE (Total 12 credits)		Focus Electives FE	Non- credit Core NC	Programme Electives PE	Total
	Common Core CC	Unique Core UC	Analytical Skills Set SS	People Skills Set AS				
Credits	30	6	6	6	6	3	18	72

Programme Core (PC)

Programme Core consists of Common Core (CC) courses and Unique Core (UC) courses. The total credits of Programme Core would be 36.

	L-T-P	Credits
*SML705 HRM Systems	1.5-0-0	1.5
**SML706 Business Laws	2-0-2	3
*SML707 Management Accounting	3-0-0	3
*SML708 Financial Management	3-0-0	3
*SML709 Business Research Methods	1.5-0-0	1.5
*SML711 Strategic Management	3-0-0	3
*SML712 Ethics & Value Based Leadership	1.5-0-0	1.5
*SML713 Information Systems Management	2-0-2	3
*SML720 Macroeconomic Environment of Business	3-0-0	3
SML745 Operations Management	3-0-0	3
SML760 Marketing Management	2-0-2	3
*SML780 Managerial Economics	1.5-0-0	1.5
SMD891 Major Project (Unique Core)	0-0-12	6

Notes:

The UC will include the major project which would focus on a research driven application of skills acquired in a particular functional area, through the programme.

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** SML706 was initially an elective, SML887. This course's content is the same, only the number has been changed to now reflect a core course.

Total PC	27-0-18	36
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Streamed Electives (SE)

Streamed Electives consist of Analytical Skills (AS) Set and People Skills (PS) Set. The total credits of Streamed Electives would be 12 – 6 from AS and 6 from PS.

a) Analytical Skills (AS) Set

A student must fulfill the requirement of 6 credits. Any credits acquired over and above the required credits would be counted towards the Programme Electives.

	L-T-P	Credits
*SML719 Statistics for Management	2-1-0	3
*SML721 Econometrics	2-1-0	3
SML740 Quantitative Methods in Management	3-0-0	3
MAL732 Financial Mathematics	3-1-0	4

** These are new courses which have been designed and/or modified as a part of the curriculum review.*

b) People Skills (PS) Set

A student must fulfill the requirement of 6 credits. Any credits acquired over and above required credits would be counted towards the Programme Electives.

	L-T-P	Credits
SML710 Creative Problem Solving	2-0-2	3
*SML724 Communication Skills	1-0-1	1.5
*SML725 Negotiation Skills & Strategies	1-0-1	1.5
*SML727 Interpersonal Behavior & Team Dynamics	1-0-1	1.5
*SML729 Individual Behavior in Organization	1.5-0-0	1.5
*SML730 Managing With Power	1.5-0-0	1.5
*SML731 Developing Self Awareness	1-0-1	1.5

** These are new courses which have been designed and/or modified as a part of the curriculum review.*

Focus Electives (FE)

A student must fulfill requirement of 6 credits i.e. he/she must take at least 2 of these courses. Any credits acquired over and above required credits would be counted towards the Programme Electives.

	L-T-P	Credits
SML723 Telecommunication Systems	3-0-0	3
SML726 Telecom System Analysis Planning & Design	3-0-0	3
SML728 International Telecommunication Management	3-0-0	3
EEL767 Telecom Systems	3-0-0	3

Non-credit Core (NC)

	L-T-P	Credits
SMT893 Corporate Sector Attachment	0-0-4	2
*SMT894 Social Sector Attachment	0-0-2	1

** This is a new course which has been designed as a part of the curriculum review.*

Programme Electives (PE)

A student must fulfill the requirement of 24 credits. Electives can be chosen, depending on the interest of the student, from a basket of courses, viz.,

	L-T-P	Credits
SML716 Fundamentals of Management Systems	3-0-0	3
*SML717 Business Systems Analysis & Design	2-0-2	3
SML811 Management Control Systems	3-0-0	3
SML802 Management of Intellectual Property Rights	3-0-0	3
SML835 Labor Legislation and Industrial Relations	2-0-2	3
SML704 Science & Technology Policy Systems	3-0-0	3
SML801 Technology Forecasting & Assessment	2-0-2	3
SML803 Technical Entrepreneurship	3-0-0	3
*SML806 Mergers & Acquisitions	3-0-0	3
*SML807 Selected Topics in Strategic Management	1-0-0	1
*SML808 Systems Thinking	3-0-0	3
SML812 Flexible Systems Management	2-0-2	3
SML813 Systems Methodology for Management	2-0-2	3
SML817 Systems Waste & Sustainability	2-0-2	3
SML819 Business Process Re-engineering	2-0-2	3
SML820 Global Business Environment	3-0-0	3
*SML821 Strategy Execution Excellence	3-0-0	3
SML 822 International Business	3-0-0	3
SML823 Strategic Change & Flexibility	2-0-2	3
SML 824 Policy Dynamics & Learning Organization	2-0-2	3
SML 825 Strategies in Functional Management	3-0-0	3
SML826 Business Ethics	3-0-0	3
SML827 International Competitiveness	3-0-0	3
SML828 Global Strategic Management	2-0-2	3
SML829 Current & Emerging Issues in Strategic Management	3-0-0	3
*SML851 Strategic Alliance	1.5-0-0	1.5
SML714 Organizational Dynamics and Environment	3-0-0	3
SML830 Organizational Structure and Processes	3-0-0	3
SML831 Management of Change	2-0-2	3
SML832 Managing Innovation for Organizational Effectiveness	3-0-0	3
SML833 Organizational Development	3-0-0	3
*SML834 Managing Diversity at Workplace	1.5-0-0	1.5
*SML836 International Human Resources Management	1.5-0-0	1.5
*SML837 Organization Theory	1.5-0-0	1.5
SML839 Current & Emerging Issues in Organizational Management	3-0-0	3
*SML804 Procurement Management	3-0-0	3
*SML805 Services Operations Management	3-0-0	3
SML715 Quality and Environment Management Systems	2-0-2	3
SML816 Total Quality Management	2-0-2	3

	L-T-P	Credits
SML818 Industrial Waste Management	2-0-2	3
SML840 Manufacturing Strategy	3-0-0	3
*SML841 Supply Chain Analytics	3-0-0	3
*SML842 Supply Chain Modeling	3-0-0	3
SML843 Supply Chain Logistics Management	3-0-0	3
SML844 Systems Reliability, Safety and Maintenance Management	3-0-0	3
SML845 Total Project Systems Management	2-0-2	3
SML846 Total Productivity Management	3-0-0	3
*SML848 Applied Operations Research	3-0-0	3
SML849 Current & Emerging Issues in Manufacturing Management	3-0-0	3
*SML809 Cyber Security: Managing Risks	3-0-0	3
*SML810 Advanced Data Mining for Business Decisions	1.5-0-0	1.5
*SML814 Data Visualization	1.5-0-0	1.5
SML815 Decision Support and Expert Systems	2-0-2	3
SML850 Management of Information Technology	3-0-0	3
SML852 Network System: Applications and Management	3-0-0	3
*SML853 Software Project Management	2-0-2	3
*SML854 Big Data Analytics & Data Science	1.5-0-0	1.5
*SML855 Electronic Commerce	2-0-2	3
SML856 Business Intelligence	3-0-0	3
*SML858 Business Process Management with IT	1.5-0-0	1.5
SML859 Current and Emerging Issues in IT Management	3-0-0	3
*SML868 Digital Research Methods	1.5-0-0	1.5
*SML876 Economics of Digital Business	1.5-0-0	1.5
*SML877 Electronic Government	1.5-0-0	1.5
*SML878 Electronic Payments	1.5-0-0	1.5
*SML882 Enterprise Cloud Computing	1.5-0-0	1.5
*SML883 ICT's, Development and Business	1.5-0-0	1.5
*SML884 Information System Strategy	1.5-0-0	1.5
*SML885 Digital Marketing-Analytics & Optimization	2-0-2	3
*SML886 IT Consulting & Practice	1.5-0-0	1.5
*SML887 Mobile Commerce	2-0-2	3
*SML888 Data Warehousing for Business Decisions	1.5-0-0	1.5
*SML891 Data Analytics using SPSS	1.5-0-0	1.5
*SML892 Predictive Analytics	1.5-0-0	1.5
*SML893 Public Policy Issues in the Information Age	1.5-0-0	1.5
*SML894 Social Media & Business Practices	1.5-0-0	1.5
SML861 Market Research	2-0-2	3
SML862 Product Management	3-0-0	3
SML863 Advertising and Sales Promotion Management	3-0-0	3
*SML864 Corporate Communication	2-0-2	3
SML865 Sales Management	2-0-2	3
SML866 International Marketing	3-0-0	3
SML867 Industrial Marketing Management	3-0-0	3
SML869 Current & Emerging Issues in Marketing	3-0-0	3

	L-T-P	Credits
*SML870 Corporate Governance	1.5-0-0	1.5
*SML871 Banking and Financial Services	1.5-0-0	1.5
SML872 Working Capital Management	3-0-0	3
SML873 Security Analysis & Portfolio Management	3-0-0	3
*SML874 Indian Financial System	1.5-0-0	1.5
SML875 International Financial Management	3-0-0	3
SML879 Current & Emerging Issues in Finance	3-0-0	3
SML734 Management of Small & Medium Scale Industrial Enterprises	3-0-0	3
SML847 Advanced Methods for Management Research	2-0-2	3
SML880 Selected Topics in Management Methodology	2-0-2	3
SML881 Management of Public Sector Enterprises in India	3-0-0	3
SML889 Current & Emerging Issues in Public Sector management	3-0-0	3
SML897 Consultancy Process & Skills	3-0-0	3
SML898 Consultancy Professional Practice	3-0-0	3
SML899 Current & Emerging Issues in Consultancy Management	3-0-0	3
*SML896 International Economic Policy	2-1-0	3

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MBA (Telecom Management) (SMT)

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										L	T	P	Total	Credits
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2	SML708 Financial Management (3-0-0) 3	SML780 Managerial Economics (1.5-0-0) 1.5	SML705 HRM Systems (1.5-0-0) 1.5	SML745 Operations Management (3-0-0) 3	SML711 Strategic Management (3-0-0) 3	FE-1 (3-0-0) 3	SE PS-2 (1.5-0-0) 1.5	SE AS-2 SML719 Statistics for Management (2-1-0) 3	8	18.5	1	0	19.5	19
Summer	SMT893 Corporate Sector Attachment													
3	SE PS-3 (1.5-0-0) 1.5	SE PS-4 (1.5-0-0) 1.5	FE-2 (3-0-0) 3	SML706 Business Laws (2-0-2) 3	PE (Credits 6-9)									15-18
Winter	SMT894 Social Sector Attachment													
4	SMD891 Major project (0-0-12) 6	PE (Credits 9-12)												15-18

SE = Streamed Electives, AS = Analytical Skills Set, PS = People Skills Set, FE = Focus Electives, PE = Programme Electives

TOTAL=72

3. Master of Business Administration (Technology Management)

Department of Management Studies

Programme Code: SMN

Objective of the programme: To develop responsible business leaders in the field of technology management through flexible, values-based management education, interpersonal and quantitative management skills.

The overall credits structure

Category	Programme Core (PC) (Total 36 credits)		Streamed Electives SE (Total 12 credits)		Focus Electives FE	Non- credit Core NC	Programme Electives PE	Total
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Programme Core (PC)

Programme Core consists of Common Core (CC) courses and Unique Core (UC) courses. The total credits of Programme Core would be 36.

	L-T-P	Credits
*SML705 HRM Systems	1.5-0-0	1.5
**SML706 Business Laws	2-0-2	3
*SML707 Management Accounting	3-0-0	3
*SML708 Financial Management	3-0-0	3
*SML709 Business Research Methods	1.5-0-0	1.5
*SML711 Strategic Management	3-0-0	3
*SML712 Ethics & Value Based Leadership	1.5-0-0	1.5
*SML713 Information Systems Management	2-0-2	3
*SML720 Macroeconomic Environment of Business	3-0-0	3
SML745 Operations Management	3-0-0	3
SML760 Marketing Management	2-0-2	3
*SML780 Managerial Economics	1.5-0-0	1.5
SMD892 Major Project (Unique Core)	0-0-12	6

Notes:

The UC will include the major project which would focus on a research driven application of skills acquired in a particular functional area, through the programme.

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Total PC

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Streamed Electives (SE)

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a) Analytical Skills (AS) Set

A student must fulfill the requirement of 6 credits. Any credits acquired over and above the required credits would be counted towards the Programme Electives.

	L-T-P	Credits
*SML719 Statistics for Management	2-1-0	3
*SML721 Econometrics	2-1-0	3
SML740 Quantitative Methods in Management	3-0-0	3
MAL732 Financial Mathematics	3-1-0	4

** These are new courses which have been designed and/or modified as a part of the curriculum review.*

b) People Skills (PS) Set

A student must fulfill the requirement of 6 credits. Any credits acquired over and above required credits would be counted towards the Programme Electives.

	L-T-P	Credits
SML710 Creative Problem Solving	2-0-2	3
*SML724 Communication Skills	1-0-1	1.5
*SML725 Negotiation Skills & Strategies	1-0-1	1.5
*SML727 Interpersonal Behavior & Team Dynamics	1-0-1	1.5
*SML729 Individual Behavior in Organization	1.5-0-0	1.5
*SML730 Managing With Power	1.5-0-0	1.5
*SML731 Developing Self Awareness	1-0-1	1.5

** These are new courses which have been designed and/or modified as a part of the curriculum review.*

Focus Electives (FE)

A student must fulfill requirement of 6 credits i.e. he/she must take at least 2 of these courses. Any credits acquired over and above required credits would be counted towards the Programme Electives.

	L-T-P	Credits
SML700 Fundamentals of Management of Technology	3-0-0	3
SML701 Strategic Technology Management	2-0-2	3
SML702 Management of Innovation and R&D	3-0-0	3
SML703 Management of Technology Transfer and Absorption	2-0-2	3

Non-credit Core (NC)	L-T-P	Credits
*SMC894 Seminar	0-0-6	3

** This is a new course which has been designed as a part of the curriculum review.*

Programme Electives (PE)

A student must fulfill the requirement of 24 credits. Electives can be chosen, depending on the interest of the student, from a basket of courses, viz.,

	L-T-P	Credits
SML716 Fundamentals of Management Systems	3-0-0	3
*SML717 Business Systems Analysis & Design	2-0-2	3
SML811 Management Control Systems	3-0-0	3
SML802 Management of Intellectual Property Rights	3-0-0	3
SML835 Labor Legislation and Industrial Relations	2-0-2	3
SML704 Science & Technology Policy Systems	3-0-0	3
SML801 Technology Forecasting & Assessment	2-0-2	3
SML803 Technical Entrepreneurship	3-0-0	3
*SML806 Mergers & Acquisitions	3-0-0	3
*SML807 Selected Topics in Strategic Management	1-0-0	1
*SML808 Systems Thinking	3-0-0	3
SML812 Flexible Systems Management	2-0-2	3
SML813 Systems Methodology for Management	2-0-2	3
SML817 Systems Waste & Sustainability	2-0-2	3
SML819 Business Process Re-engineering	2-0-2	3
SML820 Global Business Environment	3-0-0	3
*SML821 Strategy Execution Excellence	3-0-0	3
SML 822 International Business	3-0-0	3
SML823 Strategic Change & Flexibility	2-0-2	3
SML 824 Policy Dynamics & Learning Organization	2-0-2	3
SML 825 Strategies in Functional Management	3-0-0	3
SML826 Business Ethics	3-0-0	3
SML827 International Competitiveness	3-0-0	3
SML828 Global Strategic Management	2-0-2	3
SML829 Current & Emerging Issues in Strategic Management	3-0-0	3
*SML851 Strategic Alliance	1.5-0-0	1.5
SML714 Organizational Dynamics and Environment	3-0-0	3
SML830 Organizational Structure and Processes	3-0-0	3
SML831 Management of Change	2-0-2	3
SML832 Managing Innovation for Organizational Effectiveness	3-0-0	3
SML833 Organizational Development	3-0-0	3
*SML834 Managing Diversity at Workplace	1.5-0-0	1.5
*SML836 International Human Resources Management	1.5-0-0	1.5
*SML837 Organization Theory	1.5-0-0	1.5
SML839 Current & Emerging Issues in Organizational Management	3-0-0	3
*SML804 Procurement Management	3-0-0	3
*SML805 Services Operations Management	3-0-0	3
SML715 Quality and Environment Management Systems	2-0-2	3
SML816 Total Quality Management	2-0-2	3
SML818 Industrial Waste Management	2-0-2	3

	L-T-P	Credits
SML840 Manufacturing Strategy	3-0-0	3
*SML841 Supply Chain Analytics	3-0-0	3
*SML842 Supply Chain Modeling	3-0-0	3
SML843 Supply Chain Logistics Management	3-0-0	3
SML844 Systems Reliability, Safety and Maintenance Management	3-0-0	3
SML845 Total Project Systems Management	2-0-2	3
SML846 Total Productivity Management	3-0-0	3
*SML848 Applied Operations Research	3-0-0	3
SML849 Current & Emerging Issues in Manufacturing Management	3-0-0	3
*SML809 Cyber Security: Managing Risks	3-0-0	3
*SML810 Advanced Data Mining for Business Decisions	1.5-0-0	1.5
*SML814 Data Visualization	1.5-0-0	1.5
SML815 Decision Support and Expert Systems	2-0-2	3
SML850 Management of Information Technology	3-0-0	3
SML852 Network System: Applications and Management	3-0-0	3
*SML853 Software Project Management	2-0-2	3
*SML854 Big Data Analytics & Data Science	1.5-0-0	1.5
*SML855 Electronic Commerce	2-0-2	3
SML856 Business Intelligence	3-0-0	3
*SML858 Business Process Management with IT	1.5-0-0	1.5
SML859 Current and Emerging Issues in IT Management	3-0-0	3
*SML868 Digital Research Methods	1.5-0-0	1.5
*SML876 Economics of Digital Business	1.5-0-0	1.5
*SML877 Electronic Government	1.5-0-0	1.5
*SML878 Electronic Payments	1.5-0-0	1.5
*SML882 Enterprise Cloud Computing	1.5-0-0	1.5
*SML883 ICT's, Development and Business	1.5-0-0	1.5
*SML884 Information System Strategy	1.5-0-0	1.5
*SML885 Digital Marketing-Analytics & Optimization	2-0-2	3
*SML886 IT Consulting & Practice	1.5-0-0	1.5
*SML887 Mobile Commerce	2-0-2	3
*SML888 Data Warehousing for Business Decisions	1.5-0-0	1.5
*SML891 Data Analytics using SPSS	1.5-0-0	1.5
*SML892 Predictive Analytics	1.5-0-0	1.5
*SML893 Public Policy Issues in the Information Age	1.5-0-0	1.5
*SML894 Social Media & Business Practices	1.5-0-0	1.5
SML861 Market Research	2-0-2	3
SML862 Product Management	3-0-0	3
SML863 Advertising and Sales Promotion Management	3-0-0	3
*SML864 Corporate Communication	2-0-2	3
SML865 Sales Management	2-0-2	3
SML866 International Marketing	3-0-0	3
SML867 Industrial Marketing Management	3-0-0	3
SML869 Current & Emerging Issues in Marketing	3-0-0	3

	L-T-P	Credits
*SML870 Corporate Governance	1.5-0-0	1.5
*SML871 Banking and Financial Services	1.5-0-0	1.5
SML872 Working Capital Management	3-0-0	3
SML873 Security Analysis & Portfolio Management	3-0-0	3
*SML874 Indian Financial System	1.5-0-0	1.5
SML875 International Financial Management	3-0-0	3
SML879 Current & Emerging Issues in Finance	3-0-0	3
 SML734 Management of Small & Medium Scale Industrial Enterprises	 3-0-0	 3
SML847 Advanced Methods for Management Research	2-0-2	3
SML880 Selected Topics in Management Methodology	2-0-2	3
SML881 Management of Public Sector Enterprises in India	3-0-0	3
SML889 Current & Emerging Issues in Public Sector management	3-0-0	3
SML897 Consultancy Process & Skills	3-0-0	3
SML898 Consultancy Professional Practice	3-0-0	3
SML899 Current & Emerging Issues in Consultancy Management	3-0-0	3
 *SML896 International Economic Policy	 2-1-0	 3

** These are new courses which have been designed and/or modified as a part of the curriculum review.*

MBA (Technology Management)

Sem.	Courses (Number, Abbreviated title, L-T-P, Credits)						Lecture Courses	Contact h/week				Credits	
								L	T	P	Total		
1	SML707 Managemen t Accounting (3-0-0) 3	SML720 Macroeconomic Environment of Business (3-0-0) 3	SML760 Marketing Managemen t (2-0-2) 3	SML709 Business Research Methods (1.5- 0-0) 1.5	SML705 HRM Systems (1.5-0-0) 1.5	SML712 Ethics & Values Based Leadership (1.5-0-0) 1.5	6	12.5	0	2	14.5	13.5	
2	SML708 Financial Managemen t(3-0-0) 3	SML780 Managerial Economics (1.5-0-0) 1.5	SML713 Information Systems Managemen t (2-0- 2) 3	SE PS-1 SML724 Communication Skills (1-0-1) 1.5	SE PS-2 (1.5-0-0) 1.5	SE AS-1 SML740 Quantitative Methods in Management (3-0-0) 3	6	12	0	3	15	13.5	
Summer													
3	SML745 Operations Managemen t(3-0-0) 3	SML711 Strategic Management (3-0-0) 3	SE PS-3 (1.5-0-0) 1.5	FE -1 (3-0-0) 3	SE AS-2 SML719 Statistics for Managemen t (2-1-0) 3		5	13.5	1	0	14.5	14	
4	SML706 Business Laws (2-0-2) 3	SE PS-4 (1.5-0-0) 1.5	FE -2 (3-0-0) 3	PE (Credits 6-9)								13.5- 16.5	
Summer	SMC894 Seminar												
5	PE (Credits 15-18)												15-18
6	SMD892 Major project (0-0-12) 6	PE (Credits 6-9)										12-15	

SE = Streamed Electives, AS = Analytical Skills Set, PS = People Skills Set, FE = Focus Electives, PE = Programme Electives

TOTAL=72